

2018

VOLUME DISCOUNT PROGRAM

Simply put...
Buy more to
save more!

Midwest Trading Volume Discount Program: Improved in 2018!

We have expanded our Volume Discount Program in 2018 to give you savings on more products based on your prior year purchases. In 2018, we are offering discounts on all of our standard bagged products, as we have in the past, but we will also be offering a discount on our Grower's Mixes (bagged and bulk). In addition, if you qualify for a discount level on one program, you will receive the same discount level on our other programs.

Call us today to learn your 2018 Volume Discount Program Level and to order. (630) 365-1990.

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GROWER'S MIXES & BAGGED PRODUCTS

2017 Purchase Volume	2018 Discount Level
\$0.00 - \$4,999	Trade Price
\$5,000 - \$9,999	Level 1: 2% Discount
\$10,000 - \$14,999	Level 2: 4% Discount
\$15,000 - \$24,999	Level 3: 6% Discount
\$25,000 - \$49,999	Level 4: 10% Discount
\$50,000 - \$74,999	Level 5: 14% Discount
\$75,000 - \$99,999	Level 6: 17% Discount
\$100,000 +	Level 7: 20% Discount



Terms & Conditions:

- ▶ This is a discretionary discount plan for Garden Centers, Landscape Contractors, Horticultural Rewholesalers, Greenhouses and Nurseries.
- ▶ **The Program applies only to standard bulk and bagged Greenhouse & Nursery Mixes, Bagged Program products and Bulk EVD Program.**
- ▶ To qualify for the 2018 Volume Discount Program, terms are 2% 10, net 30 or C.O.D; no extended terms are offered to program customers, unless offered on a special program (such as "Early Buy").
- ▶ To maintain a discount, the account must be paid current throughout the year.
- ▶ If the account becomes overdue, the discount level will be removed.
- ▶ Removed discounts are not automatically reinstated when payment is current.
- ▶ The Bulk EVD program (p 29) is for full semi loads only.
- ▶ Midwest Trading reserves the right to cancel or modify the program at any time.



VOLUME DISCOUNT PROGRAM - Grower's Mixes

GREENHOUSE MIXES - BAGS STOCKED IN VIRGIL	Product Number	Unit Size	Bags/Pallet	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
Coir Mix	2939	2.8 CF Bag	48	\$9.65	\$9.46	\$9.26	\$9.07	\$8.69	\$8.30	\$8.01	\$7.72	
Flat and Pack Mix	2934	2.8 CF Bag	48	\$9.60	\$9.41	\$9.22	\$9.02	\$8.64	\$8.26	\$7.97	\$7.68	
Flat and Pack Plus	2942	2.8 CF Bag	48	\$10.00	\$9.80	\$9.60	\$9.40	\$9.00	\$8.60	\$8.30	\$8.00	
High Porosity Mix	2937	2.8 CF Bag	48	\$9.70	\$9.51	\$9.31	\$9.12	\$8.73	\$8.34	\$8.05	\$7.76	
Mum Mix Original (stocked only in season)	2943	2.8 CF Bag	48	\$9.55	\$9.36	\$9.17	\$8.98	\$8.60	\$8.21	\$7.93	\$7.64	
Poinsettia Mix (stocked only in season)	3513	2.8 CF Bag	48	\$11.00	\$10.78	\$10.56	\$10.34	\$9.90	\$9.46	\$9.13	\$8.80	

GREENHOUSE MIXES - BAGS & TOTES MADE TO ORDER IN VIRGIL	Product Number	Unit Size	Bags/Pallet	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
80/20 Mix	3395	2.8 CF Bag	48	\$10.50	\$10.29	\$10.08	\$9.87	\$9.45	\$9.03	\$8.72	\$8.40	
80/20 Mix	3396	60 CF Tote	2	\$225.90	\$221.38	\$216.86	\$212.35	\$203.31	\$194.27	\$187.50	\$180.72	
Basket Mix	3371	2.8 CF Bag	48	\$9.15	\$8.97	\$8.78	\$8.60	\$8.24	\$7.87	\$7.59	\$7.32	
Basket Mix	3372	60 CF Tote	2	\$200.80	\$196.78	\$192.77	\$188.75	\$180.72	\$172.69	\$166.66	\$160.64	
Coir Mix	3373	60 CF Tote	2	\$204.45	\$200.36	\$196.27	\$192.18	\$184.01	\$175.83	\$169.69	\$163.56	
Flat and Pack Mix	3071	60 CF Tote	2	\$205.80	\$201.68	\$197.57	\$193.45	\$185.22	\$176.99	\$170.81	\$164.64	
Flat and Pack Mix with Parboiled Rice Hulls	3362	2.8 CF Bag	48	\$9.30	\$9.11	\$8.93	\$8.74	\$8.37	\$8.00	\$7.72	\$7.44	
Flat and Pack Mix with Parboiled Rice Hulls	3374	60 CF Tote	2	\$199.20	\$195.22	\$191.23	\$187.25	\$179.28	\$171.31	\$165.34	\$159.36	
Flat and Pack Plus	3387	60 CF Tote	2	\$215.10	\$210.80	\$206.50	\$202.19	\$193.59	\$184.99	\$178.53	\$172.08	
High Porosity Mix	3375	60 CF Tote	2	\$207.80	\$203.64	\$199.49	\$195.33	\$187.02	\$178.71	\$172.47	\$166.24	
Large Container Mix	3376	2.8 CF Bag	48	\$9.30	\$9.11	\$8.93	\$8.74	\$8.37	\$8.00	\$7.72	\$7.44	
Large Container Mix	3377	60 CF Tote	2	\$199.35	\$195.36	\$191.38	\$187.39	\$179.42	\$171.44	\$165.46	\$159.48	
Mum Mix Original	3378	60 CF Tote	2	\$204.90	\$200.80	\$196.70	\$192.61	\$184.41	\$176.21	\$170.07	\$163.92	
Mum Mix with Parboiled Rice Hulls	2526	2.8 CF Bag	48	\$8.85	\$8.67	\$8.50	\$8.32	\$7.97	\$7.61	\$7.35	\$7.08	
Mum Mix with Parboiled Rice Hulls	3398	60 CF Tote	2	\$190.10	\$186.30	\$182.50	\$178.69	\$171.09	\$163.49	\$157.78	\$152.08	
Mum Mix (Original) with Osmocote	3479	2.8 CF Bag	48	\$10.30	\$10.09	\$9.89	\$9.68	\$9.27	\$8.86	\$8.55	\$8.24	
Mum Mix (Original) with Osmocote	3481	60 CF Tote	2	\$220.85	\$216.43	\$212.02	\$207.60	\$198.77	\$189.93	\$183.31	\$176.68	
Mum Mix (Original) with Harrell's	3480	2.8 CF Bag	48	\$10.10	\$9.90	\$9.70	\$9.49	\$9.09	\$8.69	\$8.38	\$8.08	
Mum Mix (Original) with Harrell's	3482	60 CF Tote	2	\$217.05	\$212.71	\$208.37	\$204.03	\$195.35	\$186.66	\$180.15	\$173.64	
Mum Mix PBH with Osmocote	3483	2.8 CF Bag	48	\$9.70	\$9.51	\$9.31	\$9.12	\$8.73	\$8.34	\$8.05	\$7.76	
Mum Mix PBH with Osmocote	3485	60 CF Tote	2	\$207.40	\$203.25	\$199.10	\$194.96	\$186.66	\$178.36	\$172.14	\$165.92	
Mum Mix PBH with Harrell's	3484	2.8 CF Bag	48	\$9.50	\$9.31	\$9.12	\$8.93	\$8.55	\$8.17	\$7.89	\$7.60	
Mum Mix PBH with Harrell's	3486	60 CF Tote	2	\$203.70	\$199.63	\$195.55	\$191.48	\$183.33	\$175.18	\$169.07	\$162.96	
Poinsettia Mix	3514	60 CF Tote	2	\$236.60	\$231.87	\$227.14	\$222.40	\$212.94	\$203.48	\$196.38	\$189.28	
Succulent Mix	NEW 3560	2.8 CF Bag	48	\$9.15	\$8.97	\$8.78	\$8.60	\$8.24	\$7.87	\$7.59	\$7.32	
Succulent Mix	NEW 3561	60 CF Tote	2	\$200.80	\$196.78	\$192.77	\$188.75	\$180.72	\$172.69	\$166.66	\$160.64	

Made to order mixes require a minimum of 5 CY bulk or 2 pallets bagged and turnaround time of 5 business days.

Controlled release fertilizer can be incorporated upon request for all made to order mixes. Call for pricing.

Prices do not include freight to your location.



VOLUME DISCOUNT PROGRAM - Grower's Mixes

GREENHOUSE MIXES - BULK MADE TO ORDER IN VIRGIL	Product Number	Unit Size	Load Size	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
80/20 Mix	3394	Bulk CY	70 CY	\$83.25	\$81.59	\$79.92	\$78.26	\$74.93	\$71.60	\$69.10	\$66.60	
Basket Mix	3379	Bulk CY	70 CY	\$72.00	\$70.56	\$69.12	\$67.68	\$64.80	\$61.92	\$59.76	\$57.60	
Coir Mix	2951	Bulk CY	70 CY	\$74.90	\$73.40	\$71.90	\$70.41	\$67.41	\$64.41	\$62.17	\$59.92	
Flat and Pack Mix	2946	Bulk CY	70 CY	\$77.85	\$76.29	\$74.74	\$73.18	\$70.07	\$66.95	\$64.62	\$62.28	
Flat and Pack Mix with Parboiled Rice Hulls	2954	Bulk CY	70 CY	\$71.10	\$69.68	\$68.26	\$66.83	\$63.99	\$61.15	\$59.01	\$56.88	
Flat and Pack Plus	3363	Bulk CY	70 CY	\$79.30	\$77.71	\$76.13	\$74.54	\$71.37	\$68.20	\$65.82	\$63.44	
High Porosity Mix	2949	Bulk CY	70 CY	\$75.00	\$73.50	\$72.00	\$70.50	\$67.50	\$64.50	\$62.25	\$60.00	
Large Container Mix	3380	Bulk CY	70 CY	\$71.20	\$69.78	\$68.35	\$66.93	\$64.08	\$61.23	\$59.10	\$56.96	
Mum Mix Original	2955	Bulk CY	70 CY	\$73.70	\$72.23	\$70.75	\$69.28	\$66.33	\$63.38	\$61.17	\$58.96	
Mum Mix with Parboiled Rice Hulls	2525	Bulk CY	70 CY	\$66.95	\$65.61	\$64.27	\$62.93	\$60.26	\$57.58	\$55.57	\$53.56	
Mum Mix (Original) with Osmocote	3487	Bulk CY	70 CY	\$80.75	\$79.14	\$77.52	\$75.91	\$72.68	\$69.45	\$67.02	\$64.60	
Mum Mix (Original) with Harrell's	3488	Bulk CY	70 CY	\$79.75	\$78.16	\$76.56	\$74.97	\$71.78	\$68.59	\$66.19	\$63.80	
Mum Mix PBH with Osmocote	3489	Bulk CY	70 CY	\$74.25	\$72.77	\$71.28	\$69.80	\$66.83	\$63.86	\$61.63	\$59.40	
Mum Mix PBH with Harrell's	3490	Bulk CY	70 CY	\$73.25	\$71.79	\$70.32	\$68.86	\$65.93	\$63.00	\$60.80	\$58.60	
Poinsettia Mix	3511	Bulk CY	70 CY	\$86.50	\$84.77	\$83.04	\$81.31	\$77.85	\$74.39	\$71.80	\$69.20	
Succulent Mix NEW	3559	Bulk CY	70 CY	\$72.00	\$70.56	\$69.12	\$67.68	\$64.80	\$61.92	\$59.76	\$57.60	

NURSERY MIXES - BAGS & TOTES MADE TO ORDER IN VIRGIL	Product Number	Unit Size	Bags/ Pallet	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
CM63 (Grower's Mix with Pine Fines)	3381	2.0 CF Bag	40	\$6.45	\$6.32	\$6.19	\$6.06	\$5.81	\$5.55	\$5.35	\$5.16	
CM63 (Grower's Mix with Pine Fines)	3382	60 CF Tote	1	\$177.25	\$173.71	\$170.16	\$166.62	\$159.53	\$152.44	\$147.12	\$141.80	
CM66 (Grower's Mix with Perlite)	3383	2.0 CF Bag	40	\$7.40	\$7.25	\$7.10	\$6.96	\$6.66	\$6.36	\$6.14	\$5.92	
CM66 (Grower's Mix with Perlite)	3384	60 CF Tote	1	\$205.50	\$201.39	\$197.28	\$193.17	\$184.95	\$176.73	\$170.57	\$164.40	
CM90 (Grower's Mix with Pine Fines)	3385	2.0 CF Bag	40	\$6.35	\$6.22	\$6.10	\$5.97	\$5.72	\$5.46	\$5.27	\$5.08	
CM90 (Grower's Mix with Pine Fines)	3386	60 CF Tote	1	\$174.00	\$170.52	\$167.04	\$163.56	\$156.60	\$149.64	\$144.42	\$139.20	
Nursery Perennial Blend	2944	2.0 CF Bag	40	\$5.90	\$5.78	\$5.66	\$5.55	\$5.31	\$5.07	\$4.90	\$4.72	
Nursery Perennial Blend	3397	60 CF Tote	1	\$161.00	\$157.78	\$154.56	\$151.34	\$144.90	\$138.46	\$133.63	\$128.80	

NURSERY MIXES- BULK STOCKED IN ST. CHARLES	Product Number	Unit Size	Load Size	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
CM63 (Grower's Mix with Coarse Pine Fines)	1201	Bulk CY	60 CY	\$57.25	\$56.11	\$54.96	\$53.82	\$51.53	\$49.24	\$47.52	\$45.80	
CM63 (Grower's Mix with Fine Pine Fines)	1202	Bulk CY	60 CY	\$57.25	\$56.11	\$54.96	\$53.82	\$51.53	\$49.24	\$47.52	\$45.80	
CM66 (Grower's Mix with Perlite)	1203	Bulk CY	65 CY	\$70.50	\$69.09	\$67.68	\$66.27	\$63.45	\$60.63	\$58.52	\$56.40	

NURSERY MIXES- BULK MADE TO ORDER IN VIRGIL	Product Number	Unit Size	Load Size	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
CM90 (Grower's Mix with Pine Fines)	2116	Bulk CY	65 CY	\$56.50	\$55.37	\$54.24	\$53.11	\$50.85	\$48.59	\$46.90	\$45.20	
Nursery Perennial Blend	2956	Bulk CY	60 CY	\$51.05	\$50.03	\$49.01	\$47.99	\$45.95	\$43.90	\$42.37	\$40.84	

Made to order mixes require a minimum of 5 CY bulk or 2 pallets bagged and turnaround time of 5 business days.

Controlled release fertilizer can be incorporated upon request for all made to order mixes. Call for pricing.

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VOLUME DISCOUNT PROGRAM - Bagged Program

STOCKED	Product Number	Unit Size	Bags/Pallet	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
All Purpose Potting Soil*	3389	1.5 CF Bag	45	\$6.75	\$6.62	\$6.48	\$6.35	\$6.08	\$5.81	\$5.60	\$5.40	
Blended Compost*	2448	1.5 CF Bag	45	\$3.40	\$3.33	\$3.26	\$3.20	\$3.06	\$2.92	\$2.82	\$2.72	
Canadian Sphagnum Peat Moss Bale	1505	2.2 CF Bale	50	\$8.65	\$8.48	\$8.30	\$8.13	\$7.79	\$7.44	\$7.18	\$6.92	
Canadian Sphagnum Peat Moss Bale	2009	3.8 CF Bale	30	\$13.40	\$13.13	\$12.86	\$12.60	\$12.06	\$11.52	\$11.12	\$10.72	
CM63 (Grower's Mix with Pine Fines)	1190	1.5 CF Bag	45	\$5.70	\$5.59	\$5.47	\$5.36	\$5.13	\$4.90	\$4.73	\$4.56	
CM66 (Grower's Mix with Perlite)	2447	1.5 CF Bag	45	\$6.65	\$6.52	\$6.38	\$6.25	\$5.99	\$5.72	\$5.52	\$5.32	
Decorative Bark Nuggets (Small 3/8" - 7/8")	3520	2.0 CF Bag	65	\$7.75	\$7.60	\$7.44	\$7.29	\$6.98	\$6.67	\$6.43	\$6.20	
Decorative Bark Nuggets (Medium 7/8" - 1 1/2")	3521	2.0 CF Bag	65	\$7.75	\$7.60	\$7.44	\$7.29	\$6.98	\$6.67	\$6.43	\$6.20	
Decorative Bark Nuggets (Large 1 1/2" - 3")	3522	2.0 CF Bag	65	\$7.75	\$7.60	\$7.44	\$7.29	\$6.98	\$6.67	\$6.43	\$6.20	
KRUM Horticultural Perlite	1508	4.0 CF Bag	33	\$11.19	\$10.97	\$10.74	\$10.52	\$10.07	\$9.62	\$9.29	\$8.95	
Mushroom Compost (Spent Mushroom Substrate)	1222	1.5 CF Bag	45	\$3.00	\$2.94	\$2.88	\$2.82	\$2.70	\$2.58	\$2.49	\$2.40	
One Step*	2999	1.5 CF Bag	45	\$4.10	\$4.02	\$3.94	\$3.85	\$3.69	\$3.53	\$3.40	\$3.28	
PM35 Planter Mix (pre-order only)*	2518	1.5 CF Bag	35	\$4.50	\$4.41	\$4.32	\$4.23	\$4.05	\$3.87	\$3.74	\$3.60	
Premium Hardwood Bark Fines (Southern Bark)	3175	2.0 CF Bag	60	\$3.75	\$3.68	\$3.60	\$3.53	\$3.38	\$3.23	\$3.11	\$3.00	
Premium Hardwood Bark Mulch (Southern Bark)	2860	2.0 CF Bag	60	\$3.75	\$3.68	\$3.60	\$3.53	\$3.38	\$3.23	\$3.11	\$3.00	
Southern Pine Bark Fines 1/2**	2463	1.5 CF Bag	45	\$4.65	\$4.56	\$4.46	\$4.37	\$4.19	\$4.00	\$3.86	\$3.72	
Southern Pine Bark Fines 3/8" (pre-order only, comes in a plain white bag)	3562	1.5 CF Bag	45	\$4.65	\$4.56	\$4.46	\$4.37	\$4.19	\$4.00	\$3.86	\$3.72	
Vermiculite	1509	4.0 CF Bag	36	\$25.00	\$24.50	\$24.00	\$23.50	\$22.50	\$21.50	\$20.75	\$20.00	

*Midwest Landscapers Pro™ bagged product

Company Name

Authorized Buyer Signature

Phone

Email

Requested ship date - week of

Thank you for your order!

MIDWEST TRADING

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