

2018



MIDWEST LANDSCAPERS PRO™

*Designed for
Professionals by
Professionals*

Midwest Trading Volume Discount Program: Improved in 2018! Simply put...Buy more to save more!

We have expanded our Volume Discount Program in 2018 to give you savings on more products based on your prior year purchases. In 2018, we are offering discounts on all of our standard bagged products, as we have in the past, but we will also be offering a discount on our Grower's Mixes (bagged and bulk). In addition, if you qualify for a discount level on one program, you will receive the same discount level on our other programs.

Call us today to learn your 2018 Volume Discount Program Level and to order.

CONTACTS

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George McFarlane
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**Inside Sales / Customer
Service**
630-365-1990

GROWER'S MIXES & BAGGED PRODUCTS

2017 Purchase Volume	2018 Discount Level
\$0.00 - \$4,999	Trade Price
\$5,000 - \$9,999	Level 1: 2% Discount
\$10,000 - \$14,999	Level 2: 4% Discount
\$15,000 - \$24,999	Level 3: 6% Discount
\$25,000 - \$49,999	Level 4: 10% Discount
\$50,000 - \$74,999	Level 5: 14% Discount
\$75,000 - \$99,999	Level 6: 17% Discount
\$100,000 +	Level 7: 20% Discount



Terms & Conditions:

- ▶ This is a discretionary discount plan for Garden Centers, Landscape Contractors, Horticultural Rewholesalers, Greenhouses and Nurseries.
- ▶ **The Program applies only to standard bulk and bagged Greenhouse & Nursery Mixes, Bagged Program products and Bulk EVD Program.**
- ▶ To qualify for the 2018 Volume Discount Program, terms are 2% 10, net 30 or C.O.D; no extended terms are offered to program customers, unless offered on a special program (such as "Early Buy").
- ▶ To maintain a discount, the account must be paid current throughout the year.
- ▶ If the account becomes overdue, the discount level will be removed.
- ▶ Removed discounts are not automatically reinstated when payment is current.
- ▶ The Bulk EVD program is for full semi loads only.
- ▶ Midwest Trading reserves the right to cancel or modify the program at any time.



SMALL JOBS = BIG SAVINGS

With **MIDWEST LANDSCAPERS PRO™** Bagged Products

Our professional-grade, quality-sourced bag ingredients can save you time and money on smaller jobs. Increase your profit opportunities with these easy to transport accurate measurement bags that help reduce the amount of time and labor expended on job sites. One cubic yard of bulk material equals 18 bags of MIDWEST LANDSCAPERS PRO™. These bags are easier on your equipment, easier to store, easier for touch up work and weather tolerant. Ready to order? Call Midwest Trading at 630-365-1990.

Designed for Professionals by Professionals

Five professional products to choose from in 1.5 CF bags:

- **Blended Compost**
- **One Step**
- **Southern Pine Bark Fines**
- **All Purpose Potting Soil**
- **PM35 Planter Mix**



MIDWEST LANDSCAPERS PRO™

www.midwest-trading.com



Increase your profit opportunities on small jobs of 1 cubic yard or less by using our new **MIDWEST LANDSCAPERS PRO™**

No more mess: No more dumping a bulk pile, no more stains on hard surfaces and no more tracking footprints. Keep things clean and organized – get in and out quicker. No extra clean up after the product is installed, then easily return extra bags to your yard or keep in the truck as backup.

Easy touch-ups: No need to use valuable resources sending someone back to your yard to get additional mulch. Have a couple extra bags on hand for easy touch-ups and back up. Maintenance can be done on the spot when homeowners ask, and maintenance crews can keep extra bags in their truck at all times.

Save time and money: Make loading, unloading and installation faster and easier by using bags. Without a bulk pile you won't have to shovel as much. Who doesn't want less shoveling? This also means crews can work more efficiently – reducing time spent on the job and saving you valuable labor hours.

100% volume accuracy: Forget about questioning small loads measured with an end loader; know exactly what you're buying and exactly what you're installing. Don't risk your crews bringing too much or too little to the jobsite. (Our LoadScan has 100% volume accuracy for your full semi loads of certain products)

Increase efficiency: Getting the job done quicker, more safely and more accurately, will allow you more time to get more jobs done with less labor.

Minimize risk: You won't have to unhook your trailer or dump a bulk pile when using bags, which increases overall safety for workers. Less chance for injury makes the job safer and easier. Cut down on business risk and increase reward.

Less wear and tear on your equipment: Less unhooking trailers and dumping bulk piles helps extend the life of your equipment. Less wear and tear means less maintenance and fewer repairs. Save your time and money for something else.

Increase versatility: Have a variety of bagged products on your truck without having to separate them or run the risk of products mixing together. Increase your versatility and make your life easier.

Weather tolerant: With bagged products you can worry less about bad weather. Weather resistance gives you more convenience and less delay. Don't let the weather dampen your work; stay ahead of the game by having a game plan; use bagged products.

- **No more mess**
- **Easy touch-ups**
- **Save time and money**
- **100% volume accuracy**
- **Increase efficiency**
- **Minimize risk**
- **Less wear and tear on equipment**
- **Increase versatility**
- **Weather tolerant**

MIDWEST LANDSCAPERS PRO™

STOCKED	Product Number	Unit Size	Bags/ Pallet	Trade Price	Level 1 2% Discount	Level 2 4% Discount	Level 3 6% Discount	Level 4 10% Discount	Level 5 14% Discount	Level 6 17% Discount	Level 7 20% Discount	Qty
All Purpose Potting Soil	3389	1.5 CF Bag	45	\$6.75	\$6.62	\$6.48	\$6.35	\$6.08	\$5.81	\$5.60	\$5.40	
Blended Compost	2448	1.5 CF Bag	45	\$3.40	\$3.33	\$3.26	\$3.20	\$3.06	\$2.92	\$2.82	\$2.72	
One Step	2999	1.5 CF Bag	45	\$4.10	\$4.02	\$3.94	\$3.85	\$3.69	\$3.53	\$3.40	\$3.28	
PM35 Planter Mix <i>(pre-order only)</i>	2518	1.5 CF Bag	35	\$4.50	\$4.41	\$4.32	\$4.23	\$4.05	\$3.87	\$3.74	\$3.60	
Southern Pine Bark Fines 1/2"	2463	1.5 CF Bag	45	\$4.65	\$4.56	\$4.46	\$4.37	\$4.19	\$4.00	\$3.86	\$3.72	



Company Name _____

Authorized Buyer Signature _____

Phone _____

Email _____

Requested ship date - week of _____

Thank you for your order!

MIDWEST TRADING

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